

Annual General Meeting

TREASURER'S REPORT
2022-2023



t m h f
trenton memorial hospital foundation



Welcome

The Trenton Memorial Hospital Foundation and its Board of Directors is committed to fiscal responsibility and is very proud of the Foundation's solid financial results.

A handwritten signature in white ink, appearing to be 'A. Hill', written in a cursive style.

Agenda

- **Summary of Operations**
- **Financial Efficiencies**
- **Year Recap**
- **Revenue to Grants**
- **How Funds are Raised**
- **Distribution of Grants**
- **5-Year Summary**

Summary of Operations

Revenue

Includes all investment income, event and fundraising revenue plus Physician R&R

Expenses

Administration costs, professional and investment management fees, PRR expenses and event and fundraising expenses.

Grants

Quinte Health equipment, education, community grants and Lumeo

	2021-2022	2022-2023
Total Revenue	\$2,295,000	\$1,962,000
Total Expense	\$628,000	\$780,000
Grants	\$7,108,000	\$2,968,000
Fundraising: ROI	\$9.39	\$8.90
Fundraising: Cost to Raise \$1	\$0.11	\$0.11

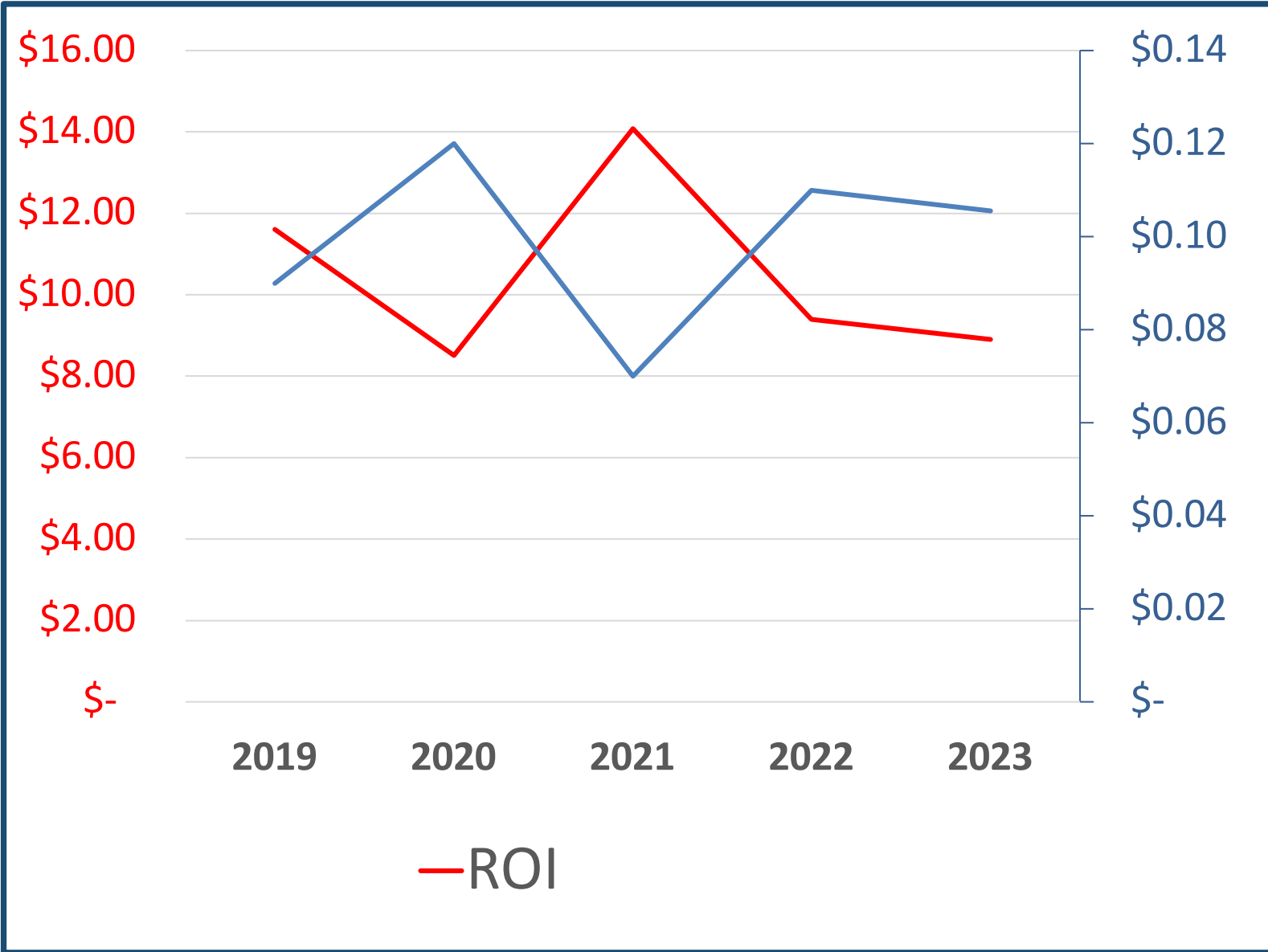
Financial Efficiencies

Industry Benchmarks

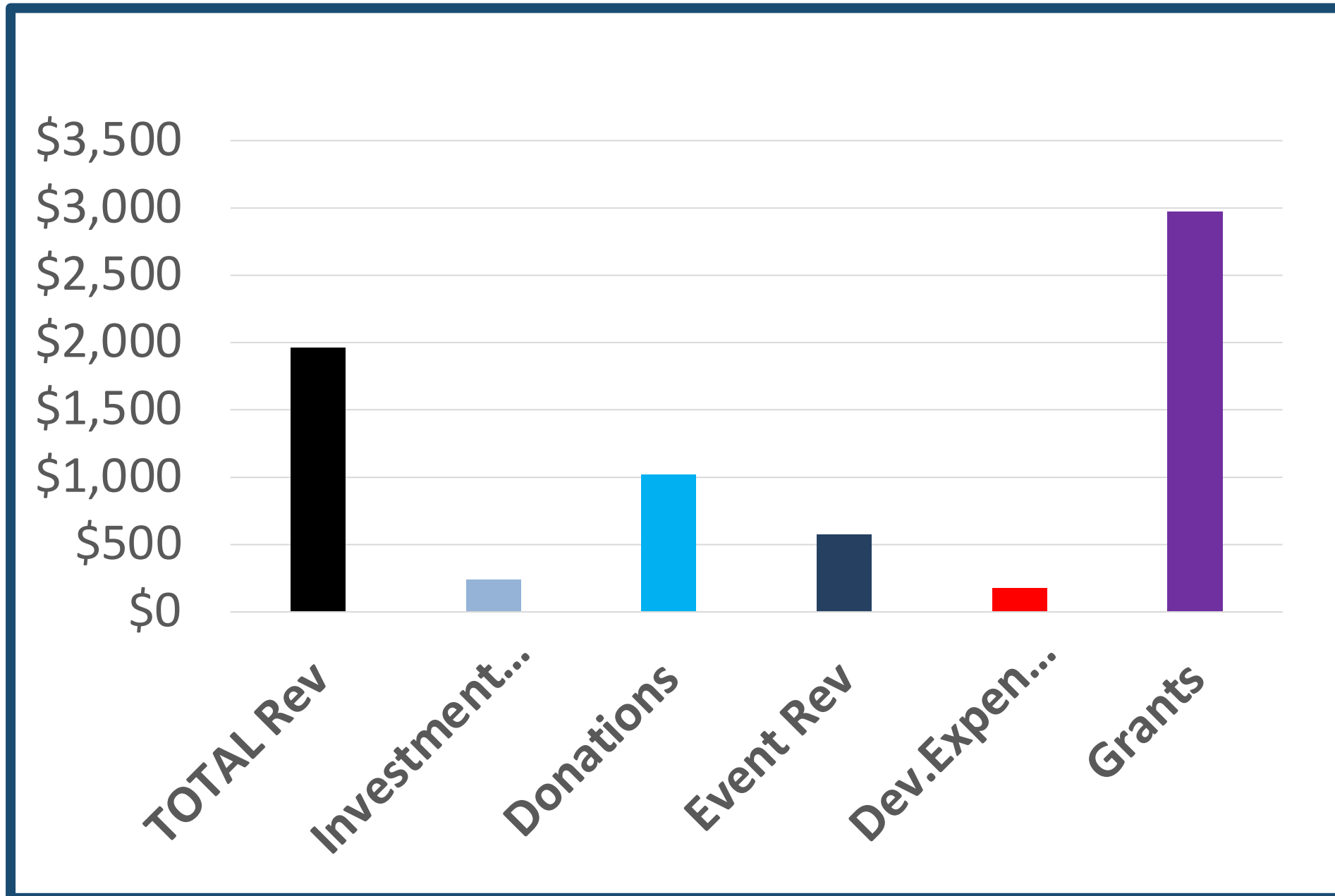
RA: Cost to Raise a Dollar less than \$0.35,
TMHF for 2023 \$0.08

ROI: Return on Investment
TMHF \$8.90

Industry Benchmarks



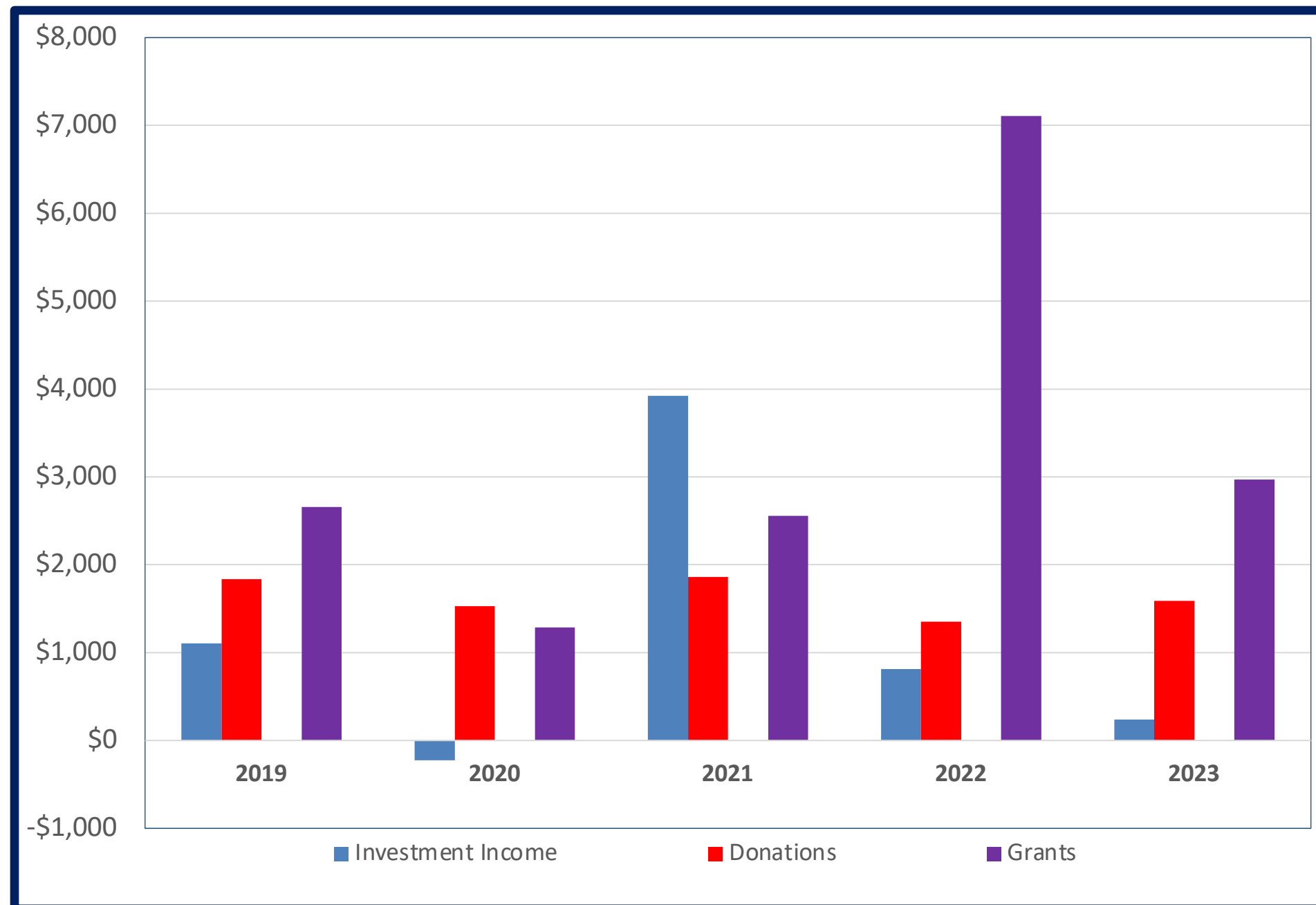
2022-2023 Summary ('000)



Year Recap

Both Realized and Unrealized Investment Income are included in this chart in addition to all sources of revenue exclusive of the Physician Recruitment and Retention Program.

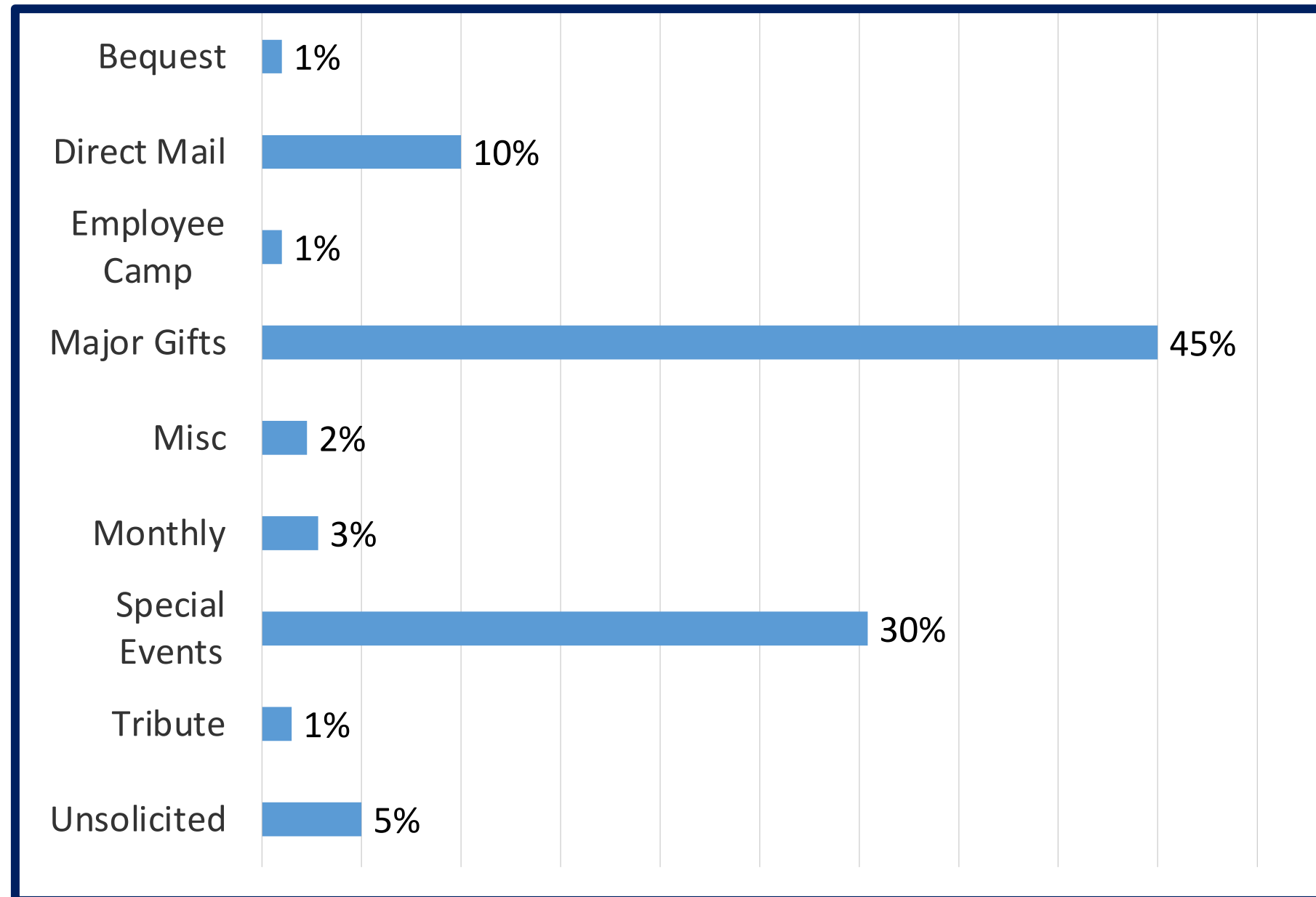
5-Year Revenue to Grants ('000s)



Revenue to Grants

This chart demonstrates the impact that investment income can have on the overall commitments made annually by the Foundation to Quinte Health.

Appeal Summary ('000)



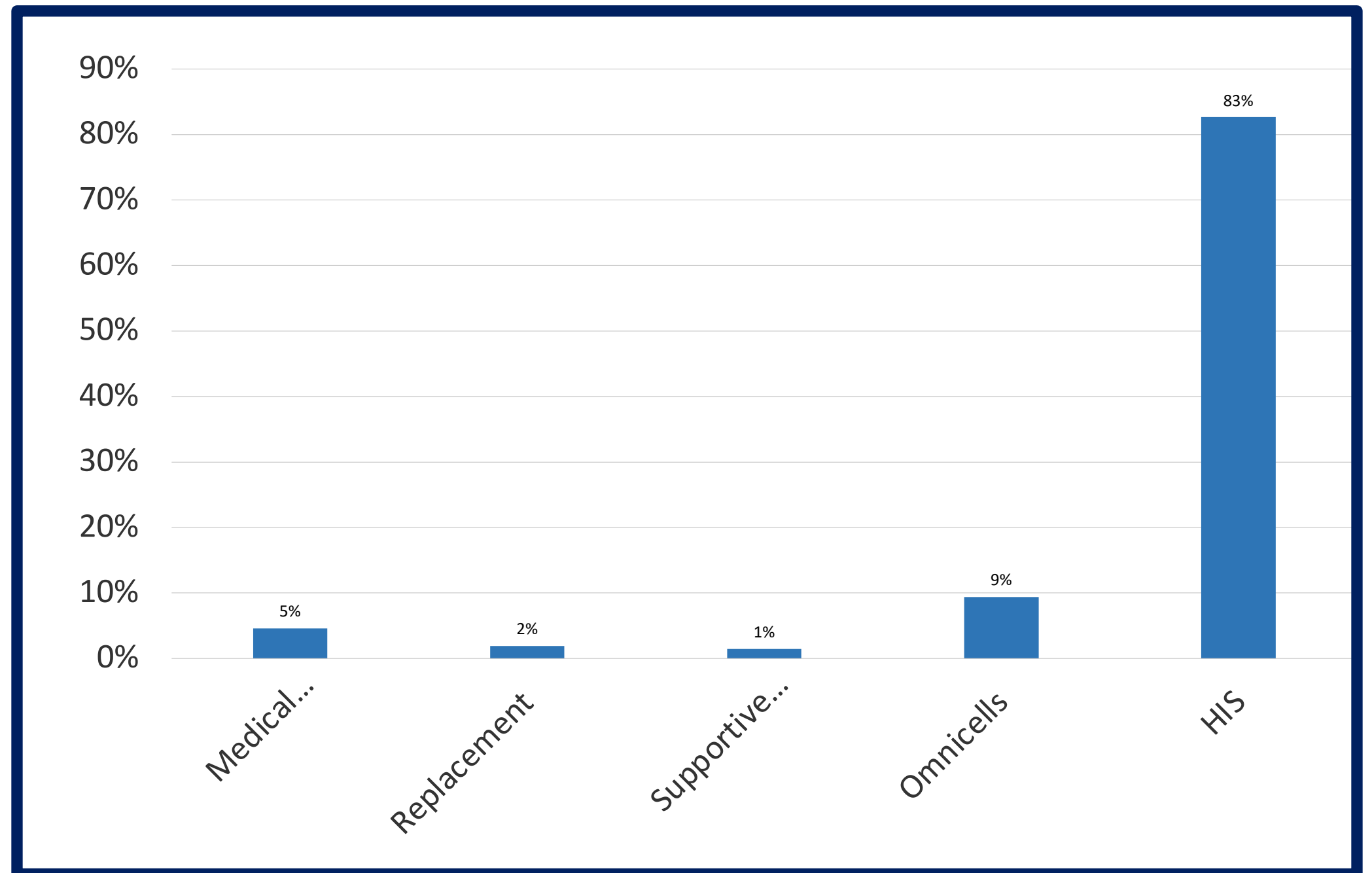
How funds are raised

Many different methods are used to engage donors and encourage gifts in support of the hospital throughout the year.

Distribution of Grants

Quinte Health receives grants for various funding envelopes, but TMHF also provides community grants and educational bursaries.

Grant Categories



TRENTON MEMORIAL HOSPITAL

5-Year Results

Donations over 5-years

\$13,285,000

Grants to Hospital over 5-years

\$16,576,000

Thank You

With thanks to the generous contributions and support of our donors and community, the Trenton Memorial Hospital Foundation continues to make a positive impact on the health and well-being of our patients. Together, we are building a healthier future for Quinte West and our region.